

## **Historic, Archive Document**

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# PRICE LIST of GLADIOLUS

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1931 - Season - 1932

From the Home of  
The World's Finest Glads



*Yours truly,*  
**A. J. Anderson**

White Bear Lake

Minnesota

## Quality and Prices

Never before has such Superlative Glads been offered for such low prices as they are this Season. In some instances at only half of what same varieties would cost to buy them direct from the Originators in Foreign Countries, such as Germany, Australia, New Zealand, etc.

While I can't boast of ever taking the lead in "Price-Cutting," and thereby try to force weaker competitors out of business, (as I do not believe anything could be gained thereby). Past records will prove where one Grower has been forced out of business, there will be ten others to take his place. So, for the present at least, I am satisfied to let well enough alone, but, **will meet the prices** set by any reliable grower, as long as my stock lasts, and what may be my loss is your gain.

You can now well afford to buy some of these **New** and **Rare** varieties, that you have been wanting at these unheard of new low prices, such opportunity may never present itself again, to enable you to buy so many of the **World's Finest Glads**, for so little money. Just think of the pleasure that awaits you at blooming time, to watch these wonderful creations unfold their beauty. A joy for yourself and an envy of your neighbors. But, **ORDER EARLY** and avoid disappointments.

## Terms

Terms is CASH with ORDER, or 25% deposit will hold order until March 1st, balance before shipping, or C. O. D. for any balance amounting to \$5.00 or more.

**EARLY ORDERS** will be most highly appreciated and **REWARDED** with extra liberal treatment. Orders from Foreign Countries must be paid in full, in advance of shipping.

ALL OFFERS SUBJECT TO PRIOR SALE.

## Premiums

On Cash Orders of \$ 3.00 to \$10.00— 5% extra bulbs

On Cash Orders of 10.00 to 25.00—10% extra bulbs

On Cash Orders of 25.00 to 50.00—15% extra bulbs

On Cash Orders of 50.00 to 100.00—20% extra bulbs

You may indicate your own choice of extra bulbs, or we will use our best judgment, but would rather know your wishes. **Please** don't choose any listed only by one for extras, as our stock of these kinds are very limited, not enough to meet the demand. Many of these varieties we could not even buy for resale this season if we wanted to. The above offer is for CASH ORDERS received prior to March 1st. In addition to above we offer a

## CASH DISCOUNT

On all cash orders mailed us before January 1, 1932 or

5% on all orders of \$ 5.00 and over

10% on all orders of 25.00 and over

The above offers do not apply to special quotations, collection offers, etc., only to this list and at prices and terms as stated.

## To Winners of Premium Bulbs

At the various Gladiolus Shows please make your selection from this list, but kindly omit those kinds listed by each only; chances are we could not spare them. We list a lot of fine varieties at 10 and 100 that we have in larger quantities. I wish to please, but can't do things impossible.

# A. J. Anderson

*Home of the Worlds Finest Glads*

**White Bear Lake, Minn.**

Dear Friend:

Another year has passed since I sent out my 'Silent Salesman' and I wish to thank all my customers for their liberal support which has made it possible for me to carry on my work and add many new and really wonderful creations to my list, which each year affords me a great deal of 'real pleasure and satisfaction.'

But aside from enjoying the beautiful flowers myself during the blooming season, my greatest pleasure after all is the receipt of hundreds of letters from Satisfied Customers, expressing their appreciation of my treatment---which assures me that my efforts to please have not been in vain. My only regret is that I have been unable to answer each and every letter individually as well as inquiries for catalogs, etc. but so far I have not found time to do so and trust that those of you who have written and not received a letter will accept my apologies, appreciating how difficult it is with a very limited office force to attend properly to all correspondence especially during the growing season.

The large number of requests coming daily for a 'new list', is a good indication that I will have the pleasure of adding a great many more names of 'Satisfied Customers' which is a most valuable asset---and to those of you whom I have not yet had the opportunity to serve I wish to say that I will do all humanly possible to show you my appreciation of your orders whether large or small so as to justly deserve a liberal part of your business and trust that you will feel your confidence in me is well placed.

Sincerely yours

A. J. Anderson

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A. J. Anderson  
President of the Board of Directors  
Western Pacific Telephone

January 1920

Dear Sirs:

I have the honor to acknowledge the receipt of your letter of the 10th inst. in relation to the matter mentioned therein.

I am sorry that I cannot give you the information you desire at this time, but I am sure that you will understand the reasons therefor.

I am, Sir, very respectfully,  
Yours truly,  
A. J. Anderson

Very truly yours,  
A. J. Anderson  
President of the Board of Directors  
Western Pacific Telephone

Enclosed for you are  
the following documents:

## What Sizes of Bulbs to Buy

In common with many other leading growers, I offer three sizes, viz.: Large, Medium and Small this Season. Large  $1\frac{1}{4}$  inch and larger (in some varieties 2 inches in diameter) and termed "Large Blooming Size." Medium is  $\frac{3}{4}$  inches up to 1 inch and over and termed "Blooming Size," while the Small is  $\frac{3}{8}$  inch up to  $\frac{3}{4}$ . Many of these Small bulbs will bloom the first year under normal conditions, but too much should not be expected and are bought for "growing on," and are much more satisfactory to buy for that purpose than Bulblets, and I believe a better investment. For LARGEST and BEST blooms, buy the LARGE SIZE.

Twenty-five (25) Bulbs of a kind and size may be had at the 100 rate. Five (5) Bulbs at the 10 rate, where 10 are priced at \$0.40 or more. At prices quoted this season we cannot afford to put up an item for less than \$0.20. MINIMUM ORDER \$1.00. Good personal checks at par.

If you are interested in larger quantities than herein offered you should have our Wholesale List, quoting by 100 and 1,000 of varieties. We have in Wholesale quantities at extremely low prices. F. O. B.

## Bulblets

Every season we have a big demand for Bulblets. Our old friends and customers know "what they get from us is true to name," and they want, what they want.

Last summer weather conditions was not favorable to the production of Bulblets. While we have some of the cleanest bulbs we ever grew, there was no Bulblet increase to speak of. We have some to be sure, but will not offer any in this list. Later on, when we know "just where we are at" we may make some "Special Offers" on any surplus we may have. For the average "Glad Fan," I recommend the buying of small Bulbs in preference, as they are much easier handled and better results may be expected.

## MY GUARANTEE

I guarantee every bulb I sell to be healthy and true to name. If any prove untrue, will gladly replace with same value next season. We hold State Inspection Certificate No. 3052 for season 1931-32. We have no Thrip.

## DELIVERY CHARGES PREPAID

All orders for one dollar (\$1.00) and upwards will be prepaid. Orders for five dollars (\$5.00) and upwards will be insured and can be sent by Express with safety at any time, except in extremely cold weather. While Parcel Post is not insured against freezing on orders less than one dollar add twenty-five cents.

## REFERENCES

First National Bank of White Bear Lake, Minn.

For assured satisfaction send your orders, the sooner the better, to

A. J. ANDERSON,

WHITE BEAR LAKE, MINN.

U. S. A.



## WHOLESALE PRICE LIST for 1932

	Per	Large	1½ up	Medium	¾ up	Small	¾ up
<b>ADA DE POY</b> (Salbach).....		2 for	.25	3 for	.25		.....
Tall, beautiful, bronzy apricot.							
<b>ADELINE PATTI</b> (Keur).....		3 for	.25	5 for	.25		.....
Dark royal purple. Wide	100 for		5.00		2.50		1.50
open flower.							
<b>ADMIRATION</b> (Kunderd).....		4 for	.25		.....		.....
Large light pink. Fine for	10 for		.55		.30		.20
vase flower							
<b>A. E. KUNDERD</b> (Kunderd)....		10 for			.60		.30
Immense rose pink. Ruffled.	100 for						2.00
<b>AFLAME</b> (Hornberger).....		2 for	.25	4 for	.25	8 for	.25
Begonia rose shading to	10 for		1.10		.60		.30
orange flame. Large flower.	100 for		10.00		5.00		2.50
<b>ALBATROSS</b> (Pfitzer).....		1 for	.50		.25		.....
Large, pure white.	10 for		4.00		2.00		.....
<b>ALLEN V. BUNCE</b> (Bill).....		3 for	.20	5 for	.20		.....
Fine orange yellow.	10 for		.60		.35		.25
<b>ANGELS DREAM</b> (Ellis).....		1 for	.50		.30		.....
Fine LaFrance Pink.							
<b>ANMUT</b> (Pfitzer).....		3 for	.25	5 for	.20		.....
Shell pink shaded apricot.	10 for		.60	10 for	.35		.20
Early	100 for		5.00		2.50		1.50
<b>ANNA EBERIUS</b> (Diener).....		4 for	.20		.....		.....
Velvety purple.	10 for		.40		.20		.....
	100 for		3.00		1.50		.75
<b>ANNIE LAURIE</b> (Brown).....		4 for	.20	8 for	.20		.....
Ruffled pink and white.	10 for		.40		.25		.....
	100 for		3.50		2.00		1.25
<b>ANNIE MASON</b> (Carpenter)..		1 for	2.00		.....		.....
Large, white, yellow throat							
Tall grower.							
<b>ANTIOCH</b> (Metzner).....		2 for	.25	3 for	.20	5 for	.20
Light salmon shaded orange.	10 for		1.00		.60		.35
	100		.....		.....		3.00
<b>APRICOT GLOW</b> (Palmer)....		3 for	.25	4 for	.20	7 for	.20
Clear apricot. Tall, early.	10 for		.65		.40		.25
	100 for		4.00		2.50		1.50
<b>ARISTOCRAT</b> (Bill).....		1 for	.20	2 for	.25		.....
Pale saffron pink. Tall mas-	10 for		1.50		.80		.50
sive spikes.	100 for		10.00		6.00		4.00
<b>AUTAHU</b> (Doney).....		1 for	.75		.40		.....
Orange salmon, smoky.	10 for		6.00		3.00		.....
<b>AVE MARIA</b> (Pfitzer).....		1 for	.40		.25		.....
One of Pfitzer's best near	10 for		3.50		2.00		1.00
blues.							
<b>BARON VON WIJNBERGEN</b>							
Alkemade) .....		1 for	3.00		2.00		.....
Large salmon rose. Strong	10 for		25.00		15.00		.....
grower. One of the best.							
<b>BATTLE CREEK</b> (Kunderd)..		2 for	.20	4 for	.20		.....
Deep violet. Attractive.	10 for		.80		.40		.....
<b>BEAT ALL</b> (Alkemade).....		1 for	1.00		.60		.....
Large satiny rose.	10 for		8.00		5.00		.....





# **Error in Printing**

*(Page Four)*

Should Read

## **PRICE LIST**

**Not Wholesale Price List  
as Shown**

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*(Page Ten should read) Maine not Main*

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*(Page Fifteen should read) Rajah not Rajjah*

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*(Page Seventeen should read) Wedgewood not Wedge Wood*

	Per	Large 1¼ up	Medium ¾ up	Small	¾ up
<b>BELINDE</b> (Graetz).....	1 for	.20	2 for	.20	4 for .20
Large early creamy yellow.	10 for	1.50		.80	.40
<b>BEN HUR</b> (Hornberger).....	1 for	.75		.40	.....
Clear royal purple.					
<b>BERTIE SNOW</b> (Mair).....	2 for	.25	4 for	.25	.....
Excellent Lavender.	10 for	1.00		.50	.25
<b>BETTY JOY</b> (Bill).....	4 for	.25		.....	.....
Creamy white blushed pink.	10 for	.60		.35	.20
	100 for	5.00		3.00	1.50
<b>BETTY LUCILLE</b> (Kenyon).....	1 for	.50		.....	.....
Soft LaFrance pink. Large Size.					
<b>BETTY NUTHALL</b> (Salbach)	1 for	.25	2 for	.25	.....
Extra fine coral pink persistent prize winner.	10 for	1.70		.90	.50
	100 for	15.00		7.50	4.00
<b>BILL SOWDEN</b> (Fallu).....	1 for	1.50		.90	.....
Large deep red, extra fine.					
<b>BLASCO IBANEZ</b> (Diener).....	2 for	.25	4 for	.25	.....
Deep dahlia purple. Fine.	10 for	1.00		.50	.25
<b>BLUE TORCH</b> (Hornberger).....	3 for	.25	6 for	.25	.....
Pale violet. Tall spikes.	10 for	.70		.35	.....
<b>BREAK O'DAY</b> (Bill).....	10 for	.40		.20	.....
Soft LaFrance pink. Early.	100 for	3.00		1.50	.75
<b>BRIDAL VEIL</b> (Austin).....	1 for	.25	2 for	.25	.....
Creamy white. Good.					
<b>BUFFALO</b> (Hornberger).....	1 for	5.00		.....	.....
Large blood red.					
<b>BUTTER BOY</b> (Kunderd).....	10 for	.50		.30	.....
Buttercup yellow, tall grower. Good cut flower.	100 for	3.50		.....	.....
<b>CABERNET</b> (Metzner).....	1 for	.25	2 for	.25	.....
Bluish wine color. A fine "Smoky."	10 for	2.00		1.00	.60
<b>CANBERRA</b> (Errey).....	1 for	.50		.25	.....
Yellow, exhibition type.	10 for	4.00		2.00	.....
<b>CAPT. BOYNTON</b> (Boynton)	3 for	.20	6 for	.20	.....
Large dark blotched lavender. Tall grower.	10 for	.50		.30	.....
	100 for	3.50		2.00	1.25
<b>CAPT COURAGEOUS</b> (Ellis).....	1 for	.50		.25	.....
Large mottled red.					
<b>CARA MIA</b> (Miller).....	1 for	.25	2 for	.25	.....
Exquisite clear pink. Very early.	10 for	2.00		1.00	.50
	100 for	14.00		8.00	4.00
<b>CARDINAL PRINCE</b> (Kunderd).....	3 for	.20		.....	.....
Magnificent large cardinal red. Self color.	10 for	.50		.30	.20
	100 for	3.50		2.00	1.25
<b>CAROLUS CLUSIUS</b> (Velthuys) .....	3 for	.25	5 for	.25	.....
Fine early. Light rose pink.	10 for	.70		.50	.30

	Per	Large 1¼ up	Medium ¾ up	Small ¾ up
<b>CATHERINE COLEMAN</b>				
(Coleman) .....		2 for .20	4 for .20	.....
Salmon-rose, purplish penciling.		10 for .80	.60	.....
<b>CHAS. DICKENS (Pfitzer).....</b>				
Bright violet purple. Tall grower.		3 for .25	6 for .25	.....
		10 for .65	.35	.....
		100 for 5.00	3.00	1.50
<b>CHAS. LINDBERG (Prestgard)</b>				
Clear hermosa pink. Tall strong. A masterpiece.		1 for 2.00	1.00	.....
<b>CHICAGO (Kunderd).....</b>				
Deep pink, heavily ruffled.		1 for .60	.40	.....
<b>CLEOPATRA (Bill).....</b>				
Large ruffled, deep yellow.		1 for .25	2 for .25	4 for .25
		10 for 2.00	1.00	.50
<b>COMMANDER KOEHL (Pfitzer) .....</b>				
Deep glowing scarlet.		1 for 1.00	.60	.40
<b>CONSTANCY (Arenius).....</b>				
Large, clear rose. Strong grower.		1 for 5.00	3.00	.....
<b>COPPER BRONZE (Kunderd)</b>				
Large coppery color. Unusual		3 for .25	5 for .25	.....
		10 for .60	.35	.20
		100 for 4.00	2.40	1.25
<b>COPPER QUEEN (Metzner)..</b>				
A wonderful blending of old rose and bright copper. Large flower.		1 for 1.00	.60	.....
		10 for 8.00	5.00	.....
<b>CORYPHEE (Pfitzer).....</b>				
Tall pure pink, white throat.		1 for .35	.20	.....
		10 for 3.00	1.75	1.00
<b>CREATORE (Bill).....</b>				
Rose doree. Very large flower.		1 for .50	.25	2 for .25
		10 for 4.00	2.00	1.00
<b>CRINKLES (Kunderd).....</b>				
Rose pink. Heavily ruffled.		3 for .20	6 for .20	.....
		10 for .50	.25	.....
		100 for 3.50	2.00	1.00
<b>CROWN OF GOLD (Bill).....</b>				
Sensational yellow. Many open.		1 for .20	2 for .20	4 for .20
		10 for 1.00	.90	.50
<b>DR. ELKINS (Kunderd).....</b>				
Large white, with lilac blue blotch.		10 for	.30	.20
		100 for	2.50	1.25
<b>DR. F. E. BENNET (Diener)....</b>				
Best cut flower. Scarlet.		3 for .20	5 for .20	.....
Large, strong grower.		10 .50	.30	.20
		100 for 4.00	2.25	1.50
<b>DR. MOODY (Kenyon).....</b>				
Beautiful clear lavender.		2 for .25	4 for .25	.....
		10 for 1.00	.50	.30
<b>DR. NELSON SHOOK (Kunderd) .....</b>				
Deep Tyrian rose.		3 for .25	6 for .25	.....
		10 for .70	.40	.....
		100 for 6.00	3.50	.....
<b>D'S AMERICAN BEAUTY (Diener) .....</b>				
American beauty rose.		4 for .25	.....	.....
		10 for .50	.25	.....
<b>D'S LILAC (Diener).....</b>				
Delicate lilac with canary yellow throat. Large open flower.		1 for .40	.20	.....
		10 for 3.00	1.50	.....
<b>DUCHESS OF YORK (Dames)</b>				
Large purple blue		3 for .25	6 for .25	.....
		10 for .70	.40	.20
<b>ED. SPRINGER (Kunderd).....</b>				
Light lavender rose.		10 for .....	.50	.25

	Per	Large 1¼ up	Medium ¾ up	Small ¾ up
<b>ELLA DAY</b> (Carpenter).....	1 for	.25	2 for	.25
Large light pink. Fine.	10 for	2.00		3 for .20
<b>ELIZABETH SWARTLEY</b>	3 for	.25	6 for	.25
(Swartley). .....	10 for	.60		.35
Soft salmon rose with white throat.				.20
<b>ELIZABETH TABOR</b> (Hinkle)	4 for	.20		
Similar to Pendleton. Early.	10 for	.40		.20
<b>EMILE AUBRUN</b> (Lemoine)..	3 for	.25	5 for	.25
Large coppery bronze overlaid with state.	10 for	.70		.40
	100 for	5.00		3.00
<b>EMMA</b> (Velthuys).....	1 for	.75		.50
Very large. Deep rose darker blotch. Showy.	10 for	6.00		4.00
<b>ENSEMBLE</b> (Stevens).....	1 for	3.00		
Distinctive, ruffled lacinated yellow. Self color.				
<b>EUGENE LEFEBVRE</b>				
(Lemoine) .....	2 for	.20	4 for	.20
Rose pink with dark blotch.	10 for	.80		.50
Very showy.	100 for	6.00		4.00
<b>EUREKA</b> (Brown).....	1 for	1.00		.60
Orange, scarlet cream band. Exhibition flower.				
<b>EVELYN KIRTLAND</b> (Austin)	10 for			.25
Fine rose pink, an old prize winner.	100 for			2.00
<b>FAITH</b> (Kenyon).....	1 for	2.00		1.50
Soft blue. Don't fade.				
<b>FANNY CROSBY</b> (Carpenter)	1 for	1.00		.60
Creamy white, shading to yellow throat. Wonderful texture.				
<b>FATA MORGANA</b> (Pfizer)....	1 for	2.00		1.00
Peach blossom, shading to amber. Yellow throat.				
<b>FAY LANPHIER</b> (Williams)..	3 for	.20	5 for	.20
Immense soft rose pink.	10 for	.60		.35
	100 for	4.00		2.25
<b>FERN KYLE</b> (Kunderd).....	10 for	.40		.25
Large ruffled creamy white.	100 for	3.50		2.00
<b>FLAMING SWORD</b> (Krelage)	10 for	.50		.30
Bright vermillion, many open.	100 for	3.50		2.00
<b>FONTAINE</b> (Coleman).....	3 for	.25	4 for	.20
Beautiful, ruffled, peaches and cream.	10 for	.60		.35
	100 for			2.50
<b>FRANK J. McCOY</b> (Briggs)....	1 for	.35		.20
Tall, large, pink, good placement of blooms.	10 for	3.00		1.75
<b>FRANK M. SHICK</b> (Salbach)..	1 for	.25	2 for	.25
Geranium pink, cream throat.	10 for	2.00		1.00
<b>FREDERICK CHRIST</b>				
(Diener) .....	1 for	.60		.35
Rare combination of LaFrance pink and yellow.				
<b>GAY HUSSAR</b> (Salbach).....	2 for	.25	3 for	.20
Peach red, with yellow blotch.				6 for .25

	Per	Large 1¼ up	Medium ¾ up	Small ¾ up
<b>GEORGE ARENDS</b> (Pfizer).. Beautiful salmon pink, strong grower. Early.	1 for 10 for	.50 4.00	.25 2.00	2 for 1.00
<b>GERALDINE FARRAR</b> (Diener) ..... Beautiful pale lavender blue.	3 for 10 for	.25 .70	5 for .40	..... .25
<b>GERTRUDE ERREY</b> (Errey) Exquisite shell pink, darker marking in throat.	10 for 100 for	.50 3.50	.25 2.00	..... 1.00
<b>GERTRUDE PFITZER</b> (Pfizer) ..... Light blue with darker blotch.	1 for	.50	.35	.....
<b>GIANT NYMPH</b> (Coleman).... Standard commercial pink, strong grower.	3 for 10 for 100 for	.20 .50 3.50	5 for .30 2.25	..... .20 1.25
<b>GIANT MYRTLE</b> (Kunderd).. Pink and white, exquisite at its best.	3 for 10 for	.20 .50	..... .25	..... .....
<b>GLADDIE BOY</b> (Bill)..... Tall grenadine pink. Very early, fine cut flower.	2 for 10 for 100 for	.20 .80 5.00	4 for .40 3.00	..... .20 1.50
<b>GLADNESS</b> (Frietsch)..... Most perfect uniform bright scarlet. Finest red we know.	1 for 10 for	2.00 16.00	1.25 10.00	.75 6.00
<b>GLADYS CLARK</b> (Carpenter) Tall eosine pink, slight begonia rose markings, a beautiful glad.	1 for	3.00	2.00	.....
<b>GOLD</b> (Decorah)..... Clear yellow, medium height.	10 for 100 for	.40 3.50	.25 2.00	..... 1.00
<b>GOLDEN AMBER</b> (Salbach).. Amber yellow, medium size.	2 for 10 for	.25 1.00	3 for .60	..... .35
<b>GOLDEN BUTTERFLY</b> (Kunderd) ..... Large yellow, spreading petals.	3 for 10 for	.25 .60	4 for .35	..... .....
<b>GOLDEN CHIMES</b> (Ellis)..... Large ruffled, wide open yellow.	1 for	5.00	3.00	.....
<b>GOLDEN DREAM</b> (Groff)..... Finest tall deep yellow to date.	4 for 10 for 100 for	.25 .50 4.00	5 for .30 .....	..... .20 1.50
<b>GOLD EAGLE</b> (Austin)..... Very early yellow.	10 for 100 for	.50 3.50	.30 2.00	.20 1.50
<b>GOLDEN FRILLS</b> (Kunderd) Ruffled yellow, red throat lines.	10 for 100 for	.50 4.00	.30 2.50	.20 1.50
<b>GOLDEN MEASURE</b> (Kelway) ..... Large tall yellow.	10 for 100 for	..... .....	.25 2.00	..... 1.00
<b>GOLDEN SALMON</b> (Kunderd) ..... Salmon yellow. Fine.	2 for 10 for	.25 .90	3 for .50	..... .30

Per	Large 1½ up	Medium ¾ up	Small ¾ up
<b>HALCYON</b> (Bill).....	3 for .25	4 for .20	.....
Very fine rose. Large.	10 for .65	.35	.20
	100 for 5.00	3.00	1.50
<b>HAMBURG PINK</b>			
(Hornberger) .....	2 for .30	3 for .25	.....
Large bright pink.	10 for 1.20	.80	.....
<b>HEAVENLY BLUE</b> (Pfitzer)	2 for .30	3 for .25	.....
Best light blue.	10 for 1.25	.70	.....
<b>HELEN HOWARD</b> (Austin)..	3 for .25	5 for .25	.....
Yellow and golden buff, splen-	10 for .85	.50	.25
did in normal season.	100 for 6.00	3.50	1.50
<b>HELEN JACOBS</b> (Salbach)....	1 for 1.50	.80	.....
Salmon pink, fine.			
<b>HELEN PHIPPS</b> (Phipps).....	1 for .20	2 for .20	.....
Salmon pink many open,	10 for 1.60	.80	.50
similar to W. H. Phipps but	100 for 12.00	6.00	3.00
much brighter in color.			
<b>HELEN WILLS</b> (Salbach).....	2 for .30	2 for .20	.....
Creamy white, fine.	10 for 1.00	.60	.35
<b>HERBSTZAUBER</b> (Pfitzer)....	10 for .....	.50	.25
Orange salmon.			
<b>HINEMOA</b> (Doney).....	1 for .75	.50	.....
Deep rose, flaked chocolate.	10 for 6.00	4.00	.....
Clean creamy yellow throat.			
Outstanding novelty.			
<b>HONEY DEW</b> (Decorah).....	3 for .20	5 for .20	.....
Lacinated. Salmon-orange	10 for .60	.35	.20
yellow.	100 for 4.00	2.25	1.25
<b>ILLUMINATOR</b> (G. B. Co.)..	3 for .25	6 for .25	.....
Carmine Red.	10 for .60	.35	.....
	100 for 4.00	2.00	1.00
<b>IMMENSITY</b> (Kunderd).....	10 for .....	.30	.20
Large salmon pink, showy.	100 for .....	2.25	1.50
<b>IMPRESSIVE</b> (Alkemade).....	1 for 5.00	.....	.....
Uniform flesh pink, slight			
carmine markings. Large			
flower. Impressive novelty.			
<b>INSPIRATION</b> (Palmer).....	1 for 5.00	3.00	.....
Ruffled, deep shiny pink.			
<b>JANE ADDAMS</b> (Decorah).....	2 for .30	3 for .25	.....
Large lavender pink.	10 for 1.20	.70	.40
<b>JANET</b> (Crow).....	1 for .50	.25	2 for .25
Smoky, peach pink.	10 for 3.50	2.30	1.50
<b>JANICE</b> (Carpenter).....	1 for .50	.....	.....
Pinkish buff to vinaceous	10 for 4.00	.....	.....
lavender, purple markings.			
<b>J. H. McFARLAND</b> (Kunderd)	1 for .50	.30	.20
Bronzy buff and yellow. Fine.	10 for 4.00	2.25	1.50
<b>JOERG'S WHITE</b> (Joerg).....	2 for .25	4 for .25	.....
Extra large creamy white,	10 for 1.00	.50	.....
slight markings in throat.			



	Per	Large 1 1/4 up	Medium 3/4 up	Small 3/8 up
<b>JOERG'S YELLOW PRIM</b>				
(Joerg) .....		3 for .25	5 for .20	.....
Pure yellow, faint crimson.		10 for .60	.35	.20
Mid-ribs. Large, tall grower.		100 for 4.00	2.00	1.00
<b>JOHN T. PIRIE (Kunderd)....</b>				
Mahogany brown, attractive		10 for .50	.25	.....
throat markings. Very popular. Great demand.		100 for 3.50	2.00	1.00
<b>J. VAN TETS (Pfitzer).....</b>				
Large, tall, good white.		1 for 1.00	.60	.....
<b>KING ARTHUR (Arenius).....</b>				
Most sensational new lavender since Minuet. Outstanding.		1 for 25.00	15.00	8.00
<b>KING GEORGE (Mair).....</b>				
Large red with white throat.		1 for .25	2 for .25	.....
		10 for 2.00	1.00	.....
<b>KIRCHOFF'S VIOLET</b>				
(Kirchoff) .....		2 for .30	3 for .25	.....
True violet. Big demand.		10 for 1.00	.60	.40
<b>KIRCHOFF'S NEW VIOLET</b>				
(Kirchoff) .....		1 for .25	2 for .25	.....
Bright reddish purple.		10 for 2.00	1.00	.60
<b>LA COURONNE (Lemoine)....</b>				
Creamy yellow, bright scarlet markings.		2 for .20	4 for .20	.....
		10 for .80	.40	.....
<b>LADY BOREEL (Alkemade)..</b>				
Very early, rose pink with bright scarlet eye.		2 for .25	4 for .25	.....
		10 for .90	.50	.25
		100 for 8.00	4.00	2.00
<b>LA POLOMA (Dusinberre)....</b>				
Large bright clear orange.		1 for .50	.25	.....
		10 for 4.00	2.00	.....
<b>LAVENDER BRIDE (Bride)</b>				
Large smoky lavender.		2 for .30	4 for .30	.....
		10 for 1.20	.60	.30
<b>LE CYGNE (Houdyshel).....</b>				
Dainty pure white frilled.		1 for .40	.20	.....
		10 for 3.20	1.70	1.00
<b>LILAC WONDER (Gruelle-</b>				
<b>man) .....</b>		10 for .80	.40	.20
Tall, pure light lavender.		100 for 5.00	2.50	1.25
<b>LITTLEJOHN (Stevens).....</b>				
Rose pink, ruffled splendid substance.		1 for .50	.30	.....
		10 for 4.00	2.25	1.50
<b>LONGFELLOW (Decorah)....</b>				
LaFrance pink, long spike.		3 for .20	5 for .20	.....
Splendid variety.		10 for .50	.30	.20
		100 for 4.00	2.00	1.00
<b>LOYALTY (Austin).....</b>				
Large, strong growing yellow.		1 for .30	2 for .35	.....
		10 for 2.50	1.40	.....
<b>MADAM NORENA (Decorah)</b>				
Flesh pink splashed deeper pink at edges.		1 for .25	2 for .25	.....
		10 for 1.50	.75	.....
<b>MAIN (Vos) .....</b>				
Good white. Tall.		10 for ..... .20	.....	.....
		100 for ..... 1.60	.....	.80
<b>MAMMOTH WHITE</b>				
(U. B. Co.).....		1 for .75	.50	.35
Immense show white. A great favorite with glad fans.		10 for 6.00	4.00	2.50

	Per	Large 1 1/4 up	Medium 3/4 up	Small 3/8 up
<b>MANDARIN</b> (Decorah).....	2 for	.25	4 for	.25
Rich salmon-orange yellow throat.	10 for	1.00		.50
<b>MARIE KUNDERD</b> (Kunderd)	10 for	.....		.30
Ruffled, early white.	100 for	.....		2.00
<b>MARIETTA</b> (Metzner).....	4 for	.25	6 for	.20
Extra fine, tall, salmon, tinted orange.	10 for	.50		.30
	100 for	3.50		2.00
<b>MARION KOCH</b> (Austin).....	2 for	.20	4 for	.20
Pure rose pink, needle point type.	10 for	.70		.40
	100 for	6.00		3.00
<b>MARMORA</b> (Errey).....	1 for	.20	2 for	.25
Large open silvery lavender with petunia blotch. A grand variety.	10 for	1.80		1.00
	100 for	14.00		8.00
<b>MARNIA</b> (Kemp) .....	3 for	.25	5 for	.20
Beautiful orange tinged pink. Large.	10 for	.60		.30
	100 for	4.00		2.00
<b>MARSHALL FOCH</b> (Kunderd)	3 for	.20	6 for	.20
Large salmon pink, darker throat.	10 for	.60		.35
	100 for	4.00		2.20
<b>MARY FREY</b> (Gelser).....	2 for	.20	4 for	.20
Lavender pink, early.	10 for	.70		.50
<b>MARY JANE</b> (Kunderd).....	2 for	.30	2 for	.20
Silvery lavender.				4 for
<b>MARY LOCKWOOD</b>				
(Kenyon) .....	1 for	.50		.....
Shell pink, scarlet lines. Many open. Early.	10 for	4.00		.....
<b>MAURICE FULD</b> (Gage).....	2 for	.30	3 for	.25
Large salmon rose pink.	10 for	1.20		.60
<b>MAROLEE</b> (Carpenter).....	1 for	1.00		.60
A very large round flower of Jasper pink. Buff yellow blotch edged with a tinge of scarlet. One of the "must have" kind.	10 for	8.00		5.00
<b>MAUVE X</b> (Gilrey).....	1 for	1.00		.60
Light lavender, crimson blotch. Many open.				.....
<b>MILADY IMOGENE</b> (Austin)	2 for	.25	3 for	.25
Fine florist white.	10 for	.80		.60
<b>MINUET</b> (Coleman).....	2 for	.20	4 for	.20
Large lilac lavender, one of the best.	10 for	.80		.40
<b>MISS DES MOINES</b> (Decorah)	1 for	.50		.25
Charming lilac lavender, yellow throat.				.....
<b>MISS JOY</b> (Farnsworth).....	1 for	.20	2 for	.20
Large pink, shading to yellow throat. Early.	10 for	1.50		.75
	100 for	12.00		6.00
<b>MISS NEW YORK</b>	1 for	1.00		.60
(Hornberger) .....	10 for	8.00		5.00
Peach-pink. Extra choice.				.....
<b>MOROCCO</b> (Pfitzer).....	1 for	.50		.25
Dark maroon, nearly black.	10 for	4.00		2.00
				2 for
				.25

	Per	Large 1¼ up	Medium ¾ up	Small ¾ up
<b>MOORISH KING</b> (Pfizer).... Dark velvety mahogany ma- roon, largest black-red we know.	1 for	5.00	3.00	.....
<b>MOTHER MACHREE</b> (Stevens) ..... Smoky lavender and orange subdued by neutral gray.	1 for 10 for	.60 5.00	.40 3.00	.25 2.00
<b>MR. H. A. HYDE</b> (Diener)..... Large fine white blushed pink.	2 for 10 for	.25 1.00	4 for .50	.25 .....
<b>MR. W. H. PHIPPS</b> (Diener).. "The Wonder Glad." Rose- salmon-pink, many open at once.	4 for 10 for 100 for	.25 .60 4.00	6 for .30 2.00	.20 ..... .....
<b>MR. W. H. PHIPPS AND GOLDEN DREAM</b> ..... In an unguarded moment in grading, our trusty help saw fit to dump some planting stock of Golden Dream in the Phipps, (presumably to even up number of trays). We had no way of finding out un- til stock bloomed as no one claimed the credit for this "fine stroke of business." Have 50-50 of these two fine varieties. No other kind.	10 for 100 for	.30 2.50	.20 1.25	..... .70
<b>MRS. CATHERINE ED- WARDS</b> (Hornberger)..... Extra early large creamy white.	1 for 10 for	3.00 25.00	2.00 15.00	..... .....
<b>MRS. F. C. HORNBERGER</b> (Hornberger) ..... Pure white. Tall grower.	2 for 10 for 100 for	.25 .80 5.00	3 for .50 2.50	..... .30 1.50
<b>MRS. GERTRUDE PFITZER</b> (Pfizer) ..... Medium blue. Fine.	1 for	1.00	.60	.....
<b>MRS. LEON DOUGLAS</b> (Diener) ..... Large salmon-rose striped scarlet. Strong grower.	2 for 10 for 100 for	.20 .50 3.50	..... .25 2.00	..... ..... 1.25
<b>MRS. LEO MILLER</b> (Miller) Ruffled salmon-rose, golden throat. Medium size. Heavy waxy texture, Good seed bearer.	1 for	8.00	5.00	.....
<b>MRS. OLNEY WITBECK</b> (Ferris) ..... Eosine pink, tip slightly fleck- ed scarlet. Classed as pure pink. Tall strong grower.	1 for 10 for 100 for	.25 1.75 12.00	..... 1.25 7.50	..... .75 .....
<b>MRS. P. W. SISSON</b> (Cole- man) ..... Large light pink.	3 for 10 for 100 for	.20 .60 4.00	5 for .35 2.25	..... .20 1.25

	Per	Large 1 $\frac{1}{4}$ up	Medium $\frac{3}{4}$ up	Small $\frac{1}{2}$ up
<b>MRS. ROBT. CUNNINGHAM</b> (Diener) .....	2 for	.30	3 for	.20
Large lavender. Tall grower.	10 for	1 20		.60
<b>MRS. S. A. ERREY</b> (Errey)....	1 for	.50		.30
Mammoth orange. Many open. Will fade in the sun.	10 for	4.00	2.25	
<b>MRS. T. E. LANGFORD</b> (Crow) .....	1 for	5.00		
Peaches and cream. Yellow throat.				
<b>MRS. T. RATTRAY</b> (Errey)....	1 for	.60		.40
Light rose-pink. Many flowers open.				
<b>MRS. VAN KONYENBURG</b> (Pfizer) .....	2 for	.25	3 for	.20
Popular medium blue.	10 for	1.00		.60
	100 for	7.00	4.00	
<b>MURIEL</b> (Pfizer).....	10 for	.50		.25
Excellent light blue, darker throat markings.	100 for	3.50	1.80	.60
<b>NANCY HANKS</b> (Salbach)....	10 for			.40
Orange pink, red throat lines.	100 for			1.25
<b>NETHERLAND PRINCE</b> (Stevens) .....	1 for	2.00		1.25
Very large, tall dark salmon-pink.				
<b>OH BOY</b> (Bill).....	1 for	.50		.30
Large brilliant red, extra fine with good culture.	10 for	4.00	2.50	
<b>OLIVAR</b> (Errey) .....	1 for	.50		.25
Fine violet blue.				
<b>OLIVE GOODRICH</b> (Goodrich) .....	4 for	.25		
Good large white, edged pink, varies a good bit. Nice anyhow.	10 for	.40		.20
<b>ORANGE FLAME</b> (Kunderd).....	3 for	.25	5 for	.20
Vermillion orange-scarlet.	10 for	.60		.35
Large and ruffled.	100 for	4.00	2.25	1.25
<b>ORANGE QUEEN</b> (Pfizer)....	10 for	.40		.20
Beautiful apricot-orange with coppery sheen.	100 for	3.50	1.80	.90
<b>ORANGE WONDER</b> (Kemp).....	1 for	.25	2 for	.25
Just what the name implies. Kemp's best	10 for	2.00	1.00	.50
<b>ORCHID LADY</b> (Spencer).....	1 for	.25	2 for	.25
Large deep lavender. Early bloomer.	10 for	2.00		1.00
	100 for	16.00	8.00	
<b>OSALIN</b> (Salbach).....			4 for	.30
Lovely orange-pink. A flower of great beauty.	10 for			.60
	100 for		4.00	2.00
<b>OTHELLO</b> (Pfizer) .....	1 for	.35	2 for	.35
Rich deep violet, red violet markings in throat.	10 for	3.00	1.50	

	Per	Large 1¼ up	Medium ¾ up	Small ¾ up
<b>OUR SELECTION (Bill)</b> .....	1 for	.40	.25	.....
Giant exhibition glad, salmon-red flecked deeper. Often with slate flakings. Many open.	10 for	3.20	1.60	.....
<b>PATRICIA CARTER (Kunderd)</b> .....	1 for	.20	2 for .20	.....
Clear light rose-pink.	10 for	1.50	.75	.....
<b>PAULINE KUNDERD (Kunderd)</b> .....	1 for	1.00	.60	.....
Light rose pink. Beautiful, but weak grower.				
<b>PAUL PFITZER (Pfitzer)</b> .....	2 for	.25	3 for .20	.....
Velvety reddish purple.	10 for	1.10	.60	.....
<b>PEARL OF CALIFORNIA (Kingsley)</b> .....	2 for	.25	3 for .20	.....
Large Lafrance pink. Many open. One of the best.	10 for	1.10	.60	.35
	100 for	9.00	5.00	3.00
<b>PERSIA (U. B. Co.)</b> .....	4 for	.25	.....	.....
Dark red, almost black.	10 for	.50	.25	.....
<b>PFITZER'S TRIUMPH (Pfitzer)</b> .....	2 for	.25	3 for .20	.....
Wonderful salmon-orange-red. Large flowers.	10 for	1.00	.60	.....
<b>PICARDY (Palmer)</b> .....	1 for	10.00	6.00	3.50
Sensational Salmon-pink.				
<b>PILGRIM (Miller)</b> .....	1 for	2.00	1.25	.....
Very early. Pure LaFrance pink, yellow throat. Fine.				
<b>PRIMROSE PRINCESS (Salbach)</b> .....	1 for	.20	2 for .20	.....
Light shade of yellow. Splendid.	10 for	1.50	.80	.....
<b>PROF. VAN SLOGTEREN (Alkemade)</b> .....	1 for	2.00	1.25	.75
Rose-pink shaded salmon. Flowers are very large and of excellent substance. Well set on tall straight spikes. One of the "must have."	10 for	16.00	10.00	6.00
<b>PUREST OF ALL (Pfitzer)</b> ....	2 for	.20	4 for .20	.....
Large pure white, medium height.	10 for	.80	.40	.....
<b>PURPLE GLORY (Kunderd)</b> ..	3 for	.20	5 for .20	.....
Popular maroon, ruffled.	10 for	.50	.30	.....
<b>PURPLE VICTORY (Gilrey)</b> .....	1 for	1.50	1.00	.75
Larger flowers than purple glory and a shade nearer purple.				
<b>PURPLE QUEEN (Kunderd)</b> .....	2 for	.25	3 for .20	.....
Deep violet purple, well formed spike.	10 for	1.00	.50	.....
<b>QUEEN MARY (Mairs)</b> .....	1 for	1.00	.60	.....
Beautiful large ruffled creamy white, can be grown to great size with many open flowers.				

	Per	Large 1¼ up	Medium ¾ up	Small ¾ up
<b>QUEEN MARY</b> (Salbach).....		2 for .25	3 for .20	.....
Live strawberry pink, scarlet blotch.		10 for 1.00	.60	.....
<b>RADIANT ORANGE</b> (Austin)		1 for .25	2 for .25	.....
Large clear apricot-orange very attractive.		10 for 2.00	1.00	.....
<b>RADIANT QUEEN</b> (Hornberger) .....		2 for .25	4 for .25	.....
Radiant orange, Prim-Grand.		10 for 1.00	.60	.40
<b>RAJJAH</b> (Kunderd) .....		2 for .25	.....	.....
Giant Dark Red.		10 for 1.00	.....	.....
<b>RAMESES</b> (Stevens).....		1 for 6.00	4.00	2.50
Aster purple with velvety darker blotch. Tall spike. Immensely ruffled. Greatest novelty in this color.				
<b>REAH</b> (Salbach) .....		1 for .20	.....	.....
Large mellow purple, velvety dark throat.		10 for 1.80	1.00	.60
<b>RED FIRE</b> (Kunderd).....		3 for .20	6 for .20	.....
Fiery red, splendid cut flower.		10 for .50	.25	.....
		100 for 3.50	1.80	.90
<b>RED GLORY</b> (Ellis-Piper).....		1 for .25	2 for .25	.....
Extra fine large ruffled red.		10 for 2.00	1.00	.....
<b>RESPLENDENT</b> (Kenyon).....		1 for .25	.....	.....
Ruffled red, cream and yellow. Novelty.		10 for 2.00	.....	.....
<b>RICHARD DIENER</b> (Diener)		3 for .20	6 for .20	.....
Famous salmon-pink.		10 for .50	.25	.....
		100 for 3.50	.....	.....
<b>RIPPLING WATERS</b> (Ellis)..		1 for .30	2 for .35	.....
Cream tinted pink.		10 for 2.50	1.50	.....
<b>RITA BECK</b> (Fisher).....		2 for .25	4 for .25	.....
Enormous pink flowers on fine spikes.		10 for 1.00	.50	.30
<b>ROALD AMUNDSEN</b> (Decorah) .....		1 for .25	.....	.....
Clear rich red, wavy edges. Good size.		10 for 2.00	1.40	.....
<b>ROBT J. KUNDERD</b> (Kunderd) .....		3 for .20	5 for .20	.....
Fine large Orange scarlet.		10 for .50	.30	.20
		100 for 3.50	2.00	1.30
<b>ROMANCE</b> (Kunderd).....		3 for .20	5 for .20	.....
Orange-red, purple edges of petals. Smoky.		10 for .50	.30	.20
		100 for 3.50	2.50	1.30
<b>ROSE MIST</b> (Fisher).....		3 for .25	6 for .25	.....
Old rose and buff.		10 for .60	.30	.....
		100 for 4.00	2.00	1.00
<b>ROYAL CROWN</b> (Metzner)..		1 for .50	.30	.....
Clear lilac purple, large flower				
<b>ROYAL LAVENDER</b> (Schleider) .....		1 for .25	.....	.....
Deep lavender. Lighter to center. Fine.		10 for 2.00	.....	.....
<b>RUFFLED GOLD</b> (Goodrich)		1 for .25	2 for .25	4 for .25
Ruffled light yellow.		10 for 2.00	1.00	.50
		100 for 16.00	8.00	4.00



	Per	Large 1¼ up	Medium ¾ up	Small ¾ up
<b>RUFFOLACE</b> (Kemp).....	1 for	.25	2 for	.25
Lacinated and ruffled white, the best in its class.	10 for	2.00		1.00
	100 for	15.00		8.00
<b>ROZAN</b> (Austin).....	1 for	.20	2 for	.20
Delicate rose pink, cream throat. Large.	10 for	1.50		.80
<b>SALBACH'S ORCHID</b> (Sal- bach) .....	1 for	7.50		4.50
Fine big new pink, the shade of a Cattleya Orchid.				2.50
<b>SALBACH'S PINK</b> (Salbach)	1 for	.50		.25
Large geranium pink.				2 for .25
<b>SCARLET BEDDER</b> (Salbach)	3 for	.20	5 for	.20
Fiery scarlet, medium size.	10 for	.60		.35
	100 for	5.00		3.00
<b>SCARLET WONDER</b> (Cowe)	3 for	.20	6 for	.20
Immense red.	10 for	.50		.25
	100 for	3.00		1.60
<b>SEÑORITA</b> (Salbach).....	1 for	.25	2 for	.30
Large red and yellow, very showy.	10 for	2.00		1.20
<b>SENTINEL</b> (Errey) .....	1 for	.50		.25
Salmon-pink, blotched crim- son on white.				
<b>SERRATA</b> (Bill) .....	2 for	.25	3 for	.20
Creamy white, blushed pink.	10 for	1.00		.50
Lacinated.	100 for	8.00		4.00
<b>SHEILA</b> (Coleman) .....	3 for	.20	6 for	.20
Early, salmon color.	10 for	.50		.30
	100 for	3.00		1.60
<b>SHELL PINK</b> (Kunderd).....	4 for	.25	6 for	.25
Light rose pink. One of the best cut flowers.	10 for	.50		.20
	100 for	3.00		1.60
<b>SHOW FLOWER</b> (Kunderd)--	2 for	.20	4 for	.20
Large rose red with immense white face.	10 for	.80		.40
<b>SIGRID STIEN</b> (Carpenter)--	1 for	1.00		.50
Creamy white, good size.	10 for	8.00		4.00
Early bloomer.				
<b>SIR CHAS. FERGUSON</b> (Martin, N. Z.) .....	1 for	1.00		.60
Clear salmon pink with cream line in throat. Exhibition type.				
<b>SOUVENIR</b> (Gravereau).....	5 for	.25		.20
Fine clear deep yellow, good for cutting.	10 for	.40		1.50
	100 for	3.00		.75
<b>STUTTGARDIA</b> (Pfitzer).....	1 for	.50		.25
Bright, light orange-red.	10 for	4.00		2.00
<b>SULTAN</b> (Crow).....	1 for	5.00		
Deep rose-red.	10 for	40.00		
<b>SUNSHINE GIRL</b> (Stevens)..	1 for	1.50		1.00
Lovely geranium pink, yellow throat. Medium size.	10 for	12.00		8.00
<b>SUPERBA</b> (Coleman) .....	3 for	.25	6 for	.25
Carmine scarlet. Large and early.	10 for	.60		.30
	100 for	4.00		2.00
<b>SWEET ROSE</b> (Kunderd).....	3 for	.20	6 for	.20
Large rose-pink, red throat.	10 for	.50		.25
	100 for	4.00		2.00



	Per	Large 1¼ up	Medium ¾ up	Small ½ up
<b>TARO</b> (Kunderd) .....	3 for	.20	5 for	.20
American beauty shade or deep cerise.	10 for	.60		.40
<b>THAIS WALDIMAR</b> (Diener) .....	1 for	.20	2 for	.20
Clear old rose, overlaid vermillion.	10 for	1.50		.80
<b>THE ORCHID</b> (Sprague).....	3 for	.25	6 for	.25
Lavender-pink, frosted surface, edges lacinated and ruffled. Resembles an orchid.	10 for	.60		.35
	100 for	5.00		3.00
<b>THOMAS A. EDISON</b> (Kunderd) .....	1 for	1.50		1.00
Ruffled deep red.				.60
<b>TIGER</b> (Kunderd) .....	2 for	.25	4 for	.25
Smoky, flaked with tiger stripes.	10 for	1.00		.50
<b>TOBERSUN</b> (Austin).....	1 for	.50		.30
Good exhibition yellow.	10 for	4.00		2.20
<b>TRIUMPHATOR</b> (Krelage)....	1 for	.40		.20
Extra large, early Red, many open.	10 for	3.00		1.50
<b>TUTANAIKI</b> (Doney) .....	1 for	.75		.50
Bittersweet orange, flaked russet brown, center, mottled cream and purple. Much in demand.				
<b>VEILCHENBLAU</b> (Pfitzer)....	2 for	.25	3 for	.20
Wide open, violet blue.	10 for	1.00		.65
<b>VICTOR</b> (Errey) .....	1 for	.35		.20
Large red, white blotch.				
<b>VIRGINIA HALE</b> (Kunderd)...	3 for	.25	4 for	.20
Refined creamy rose-pink.	10 for	.60		.40
	100 for	4.00		2.50
<b>WAIRANGI</b> (Doney) .....	1 for	.75		.50
A pleasing light purple, cream throat markings, one of N. Z. best purple to date.	10 for	6.00		4.00
<b>WEDGE WOOD</b> (Austin).....	1 for	.25	2 for	.25
Strong growing, violet purple.	10 for	2.00		1.00
<b>WHITE ORCHID</b> (Bill).....	1 for	.25	2 for	.25
Creamy white, resembles an Orchid. Splendid substance, one of the best in its class.	10 for	2.00		1.00
<b>WM. BADGER</b> (Metzner).....	3 for	.20	6 for	.20
Large coral pink, strong grower. Early.	10 for	.50		.30
	100 for	3.50		2.00
<b>WODAN</b> (Pfitzer).....	1 for	2.00		1.50
Darkest blue glad we have ever seen.				
<b>YELLOW PERFECTION</b> (Pfitzer) .....	1 for	.75		.50
Beautiful light yellow, the name describes it well.				
<b>YELLOW ROSE</b> (Stevens).....	1 for	2.00		1.50
Beautiful new seedling.				
<b>YVONNE</b> (Velthuys) .....	3 for	.25	4 for	.20
Blush white with cerise mark on lower petal. Large, well set spike. Early.	10 for	.70		.40
	100 for	5.00		3.00

**SPECIAL COLLECTION OFFERS**

These collections have proven so immensely popular with our customers in the past seasons, that we are prompted to make even greater efforts to please our patrons, and at these new painless prices you can well afford a more liberal planting of these gorgeous, beautiful flowers, admittedly the Reigning Kings of the Garden.

**COLLECTION NO. 1.**

4 L. Anna Eberius .....	\$ .20
4 L. Betty Joy .....	.25
4 L. Flaming Sword .....	.20
4 L. Gold .....	.20
4 L. John T. Pirie .....	.20
4 L. Muriel .....	.20
4 L. Olive Goodrich .....	.25
4 L. Shell Pink .....	.25
— Big Value .....	\$1.75
32 L. Bulbs Special .....	\$1.50

**COLLECTION NO. 2.**

3 L. Anmut .....	.25
3 L. Adeline Patti .....	\$ .25
3 L. Capt. Boynton .....	.20
3 L. Cardinal Prince .....	.20
3 L. Chas. Dickens .....	.25
3 L. Crinkles .....	.20
3 L. Dr. F. E. Bennett .....	.20
3 L. Emile Aubrun .....	.25
3 L. Golden Dream .....	.20
3 L. Marietta .....	.20
3 L. Marnia .....	.25
3 L. Marshall Foch .....	.20
— Big Value .....	\$2.65
36 L. Bulbs Special .....	\$2.40

**COLLECTION NO. 3.**

2 L. Aflame .....	\$ .25
2 L. Eugene Lefebvre .....	.20
2 L. Gladdie Boy .....	.20
2 L. Joerg's White .....	.25
2 L. Lady Borel .....	.25
2 L. Marion Koch .....	.20
2 L. Minuet .....	.20
2 L. Mrs. Leon Douglass .....	.20
2 L. Paul Pfitzer .....	.25
2 L. Pearl of California .....	.25
2 L. Serrata .....	.25
2 L. Show Flower .....	.20
— Big Value .....	\$2.70
24 L. Bulbs Special .....	\$2.45

**COLLECTION NO. 4.**

1 L. Aristocrat .....	\$ .20
1 L. Belinde .....	.20
1 L. Betty Nuthall .....	.25
1 L. Cara Mia .....	.25
1 L. Miss Joy .....	.20
1 L. Orchid Lady .....	.25
1 L. Radiant Orange .....	.25
1 L. Ruffled Gold .....	.25
1 L. Ruffolace .....	.25
1 L. White Orchid .....	.25
1 L. King George .....	.25
1 L. Helen Phipps .....	.20
— Big Value .....	\$2.80
12 L. Bulbs Special .....	\$2.50

**COLLECTION NO. 5.**

1 L. Commander Koehl .....	\$1.00
1 L. George Arends .....	.50
1 L. Hinemoa .....	.75
1 L. J. H. McFarland .....	.50
1 L. Mammoth White .....	.75
1 L. Tobersun .....	.50
— Big Value .....	\$4.00
6 L. Bulbs Special .....	\$3.50

**COLLECTION NO. 6.**

1 L. Gladness .....	\$2.00
1 L. Marolee .....	1.00
1 L. Mother Machree .....	.60
1 L. Sigrid Stien .....	1.00
1 L. Sunshine Girl .....	1.50
1 L. Wairangi .....	.75
— Big Value .....	\$6.85
6 L. Bulbs Special .....	\$5.50

All of the above Collections includes large blooming size bulbs  $1\frac{1}{4}$  and larger correctly labeled.

We do not substitute without permission but in the collections it may be necessary to do so later in the Season, if sold out of certain varieties. In such emergency we will substitute a similar color in equal or of a better variety.

## MIXTURES

We do not grow any "Junk" and we don't grow a lot of seedlings of which the largest percentage is unworthy of "naming" and generally dumped into mixtures, which is offered at a low price. We grow **only** named varieties of proven merits and will select a well balanced mixture for those that do not care for the names or don't want to trouble about keeping the varieties separate. The saving of time in labeling, etc., is passed on to the customer.

## SPECIAL MIXTURES

## LARGE BLOOMING SIZE 1¼ up.

10 Bulbs for .....	\$ .50
25 Bulbs for .....	1.00
50 Bulbs for .....	1.75
100 Bulbs for .....	3.00

## MEDIUM BLOOMING SIZE ¾ UP.

10 Bulbs for .....	\$ .30
25 Bulbs for .....	.50
50 Bulbs for .....	.90
100 Bulbs for .....	1.60

## DELUXE MIXTURES

## LARGE BLOOMING SIZE 1¼ UP.

10 Bulbs for .....	\$ .80
25 Bulbs for .....	1.50
50 Bulbs for .....	2.60
100 Bulbs for .....	5.00

## MEDIUM BLOOMING SIZE ¾ UP.

10 Bulbs for .....	\$ .50
25 Bulbs for .....	1.00
50 Bulbs for .....	1.75
100 Bulbs for .....	3.00

We will make any Special Mixtures you wish from \$5.00 to \$50.00 per hundred, any amount you care to say, with absolute assurance of Good Value for your money.

SPECIAL COLLECTIONS and MIXTURES are NET and are not included for Premiums: Except for Cash discount for December orders only, as offered elsewhere.

## MINIMUM ORDERS \$1.00.

The larger the order the more liberal count.

May 1st ends our selling Season.

For our mutual benefit, send your orders early. Thank you.

Gladly yours,

A. J. ANDERSON,

White Bear Lake,

Minn.

## YOU ARE INVITED

To join the Minnesota Gladiolus Society affiliated with the A. G. S. As a member you will receive the Monthly Magazine, "The Gladiolus Review," well worth the full price, as you get much valuable information about New Varieties, Good cultural hints on growing Glads, giving dates of all Important Glad Shows, Complete Reports of Winners, etc. The best investment for any "Glad Lover." Send your application with \$2.00 to:

Mr. Louis R. Fisher. Secy.,  
4824 Penn Ave. So.,  
Minneapolis, Minn.

## DO IT NOW

Alternative Offer: If you prefer you can send me the \$2.00 membership fee with your order, and I will forward it to the Secretary, **Or I will present you with a Membership FREE** with a \$10.00 order in place of discounts, Premiums Bulbs, Etc. (For new members only.)

